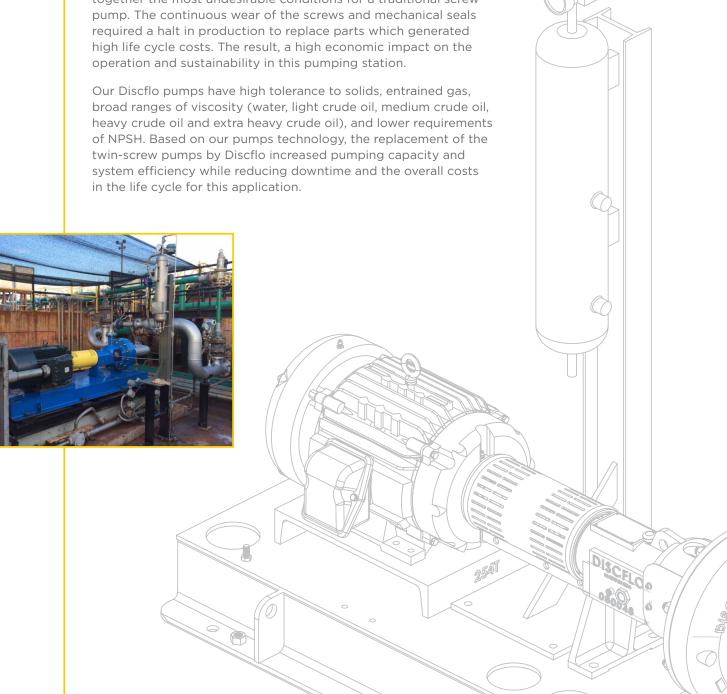




DISCFLO PUMPS STREAMLINE MULTI-PHASE FLOW

(HEAVY CRUDE OIL - WATER - GAS - SAND)
REPLACEMENT OF TWIN-SCREW PUMPS
CAMPO QUIFA - COLOMBIA

Due to the presence of heavy crude oils (8-15° API) in the basins of the Eastern Plains from the Colombian Quifa field, the operational conditions of the crude pumping station were a challenge for the traditional applications of positive displacement pumping using Twin-screw Pumps. The presence of solids, sand, water and other pollutants typical of the crude oil in this field, as well as entrained gas and very large viscosity ranges bound together the most undesirable conditions for a traditional screw pump. The continuous wear of the screws and mechanical seals required a halt in production to replace parts which generated high life cycle costs. The result, a high economic impact on the operation and sustainability in this pumping station.



WHAT OUR CUSTOMERS ARE SAYING

ZERO DOWNTIME FOR OIL SLUDGE PUMP

"Sometimes, it is viscous as water and at other times as much as 1000cP. The disc pump's ability to handle variations in viscosity without breaking down was one of the key factors for choosing the Discflo design."

Challenge: 400GPM/465TD/10-20%/solids/ Viscous/Abrasive/Frequent Pump Failure



"Our company selected Discflo because of it's ability to handle highly viscous product and provide the volume needed, together with its durability and lack of maintenance."

Challenge:

Viscosity 20,000_cPs/Solids 2-40%/Filter press cycle time 90 minutes

SOLVING OIL EMULSTION PUMP PROBLEMS

For 40 years moving slop oil has become "a reliability nightmare" with over 30 maintenance work orders in a year.

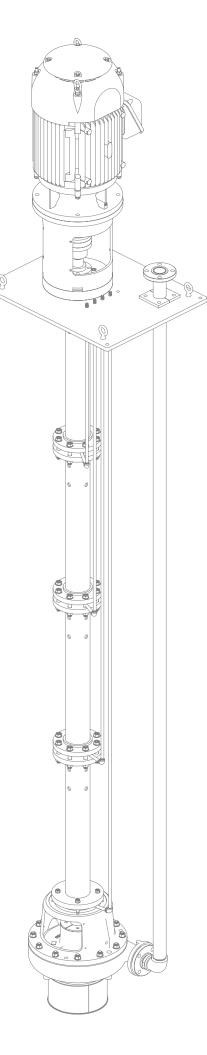
Challenge:

Emulsifying oil in transfer. Changes in fluid conditions causing pump breakdowns.

Loss of performance due to abrasive wear.









Discflo's pumps have been solving problems in the Oil & Gas + Petrochemical, offshore and onshore service, subsea operations, tank transfer, environmental clean-up operations, crude oil processing and pumping oil/water emulsions industry for over 36 years. The powerful combination of superior abrasion resistance, gas entrained pumping ability, and non-emulsifying laminar flow make the disc pump the ideal choice for some of the toughest applications.

APPLICATIONS WE **SUCCESSFULLY PUMP:**

- ABRASIVE AND/OR CORROSIVE FLUIDS
- CRUDE OIL
- DRILLING MUD
- HEAVY OIL
- HIGH-SOLID FLUIDS TO 70% SOLIDS
- HIGH TEMPERATURE/PRESSURE
- LARGE AND STRINGY SOLIDS UP TO 8" IN DIAMETER
- MULTI-PHASE FLUIDS (GAS, LIQUID, SOLID)
- OIL/WATER EMULSIONS
- PETROLEUM BASED SLURRY
- PRODUCED WATER
- RAW CRUDE AFTER SEPARATION
- SAND, OIL, WATER TOLUENE
- SEA WATER/CUTTINGS
- **SLUDGE** (WASTE/TO COKER)
- SULPHUR
- TRANSFERRING CRUDE OIL
- VISCOUS SLURRIES TO 100,000 cP
- WASTE POND SLUDGE
 (W/ENTRAINED GAS)

DISCFLO ADVANTAGES





LONGER SEAL LIFE



LAMINAR FLOW



HIGH SUCTION



VERY LOW NPSH



EXCELLENT
MEAN TIME TO
DEPAIR (MTTR)



NO RADIAL LOAD



TIME BETWEEN FAILURE (MTBF)

Non-impingement pumping, laminar, pulsation-free flow offers the best protection for shear-sensitive products and ensures pump longevity.

No close tolerances or loss of performance due to wear

Open design prevents clogging, so pump can handle large or stringy solids, as well as fluids with varying solids content, size or viscosity.

Low NPSHr—about a third to a half less than a comparably sized centrifugal pump

Increasing efficiency as fluid viscosity increases due to the viscous drag pumping principle

Low wear even in abrasive service due to the laminar flow and non-impingement pumping

Exceptional reliability due to rugged construction and solids handling capability

Very few spare parts required (less than 5% of company revenue comes from parts sales)

Runs Dry Indefinitely, Provided seal must be protected

Hydraulic flow capacities: 1-8000 GPM Differential pressures: Up to 433 psi

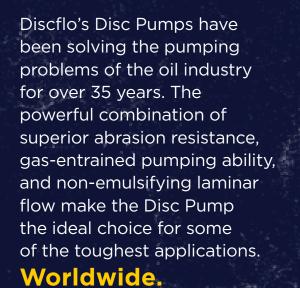
Discpac diameters: 1.75" – 24"

Working pressures: Up to 2500 psi
Operating temperatures: Up to 1000°F

Viscosities: Up to 700,000 + cP

Solids size (max): 8"

Pump speeds: 3600 + rpm

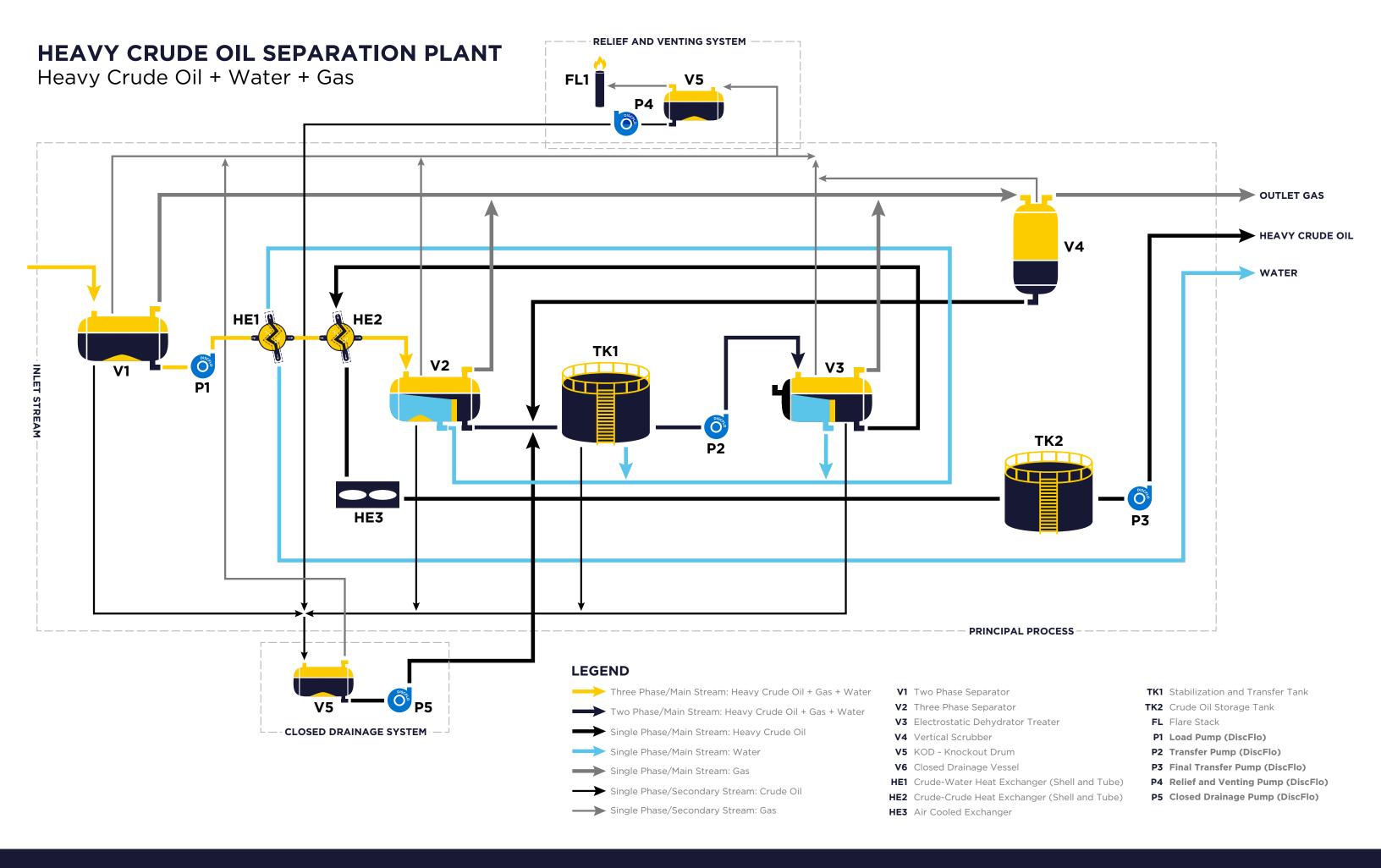














HEAVY CRUDE OIL PLANT:

In heavy crude oil production operations it will always be necessary to transport viscous fluid from one place to another in the different processing stages. To energize it within a separation station there are well-defined applications:

- Load pumps & Transfer pumps
- Separated and dehydrated crude transport to the storage tanks
- Closed drainage systems
- Open drainage systems
- Relief and venting systems



DRILLING OPERATION:

In the drilling process, Discflo can solve many problems related to the handling and transport of drilling mud and fluids. In the Solids control systems we have applications in:

- Vertical pumps for feed of centrifuge
- Pumps for desander feed
- Degassing pumps
- Submersible pumps for the eviction of drilling mud waste, etc.



TANK FARM:

Discflo has direct applications in pumping and transporting heavy crudes in:

- Between tanks belonging to a tank farm
- From tank farms to refineries through oil pipelines
- From tank farms to marine terminals
- From tank farms to other tank farms

OIL REFINERY:

Discflo has a presence with many applications, among which we can mention:

- Discharge pump in heavy waste streams
- Pumps in drainage and condensate systems
- Pumps in the Relief and Venting System
- Submersible pumps for emptying oxidation ponds
- Pumps in industrial water treatment plants

MARINE TERMINAL:

For the transport of heavy crudes in marine terminals, Discflo has the following applications:

- Pumping from oil tankers to transfer buoys (unloading)
- Pumping from the marine terminal to refineries through oil pipelines.
- Pumping from the marine terminal to oil tankers. (loading)

HARNESSING THE POWER OF BOUNDARY LAYER VISCOUS DRAG

The non-impingement and laminar flow pumping of the Disc pump is similar to flow through an ordinary pipe. The layers of fluid at the walls are stationary (relative to the rotating discs), creating a protective boundary layer. Viscous drag pulls layers into flows of smooth laminar streams.



The Disc pump is not a centrifugal pump, positive displacement, gear or lobe pump. Unique in design, the Disc pump bridges the performance gaps of conventional pumps and is capable of out-performing all of them in many applications.

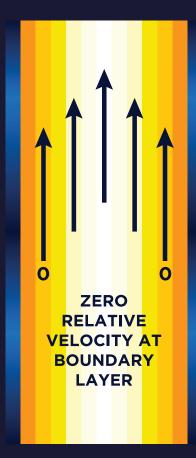
Non Pulsating, Laminar Flow

NO RADICAL LOADS

The Disc pump uses a new and patented technology that isn't available in any other pump. The technology of the Disc pump harnesses the natural power of the boundary layer and viscous drag.

NON PULSATING. LAMINAR FLOW

Through viscous drag, the fluid is pulled through the pump without impingement. The boundary layer attracts and drags successive layers of fluid molecules into layered flows of parallel streams. This is the simple principle of viscous drag and in the Disc pump it is a powerful dynamic force that "pulls" the fluid through the pump in a smooth laminar, non-turbulent flow.



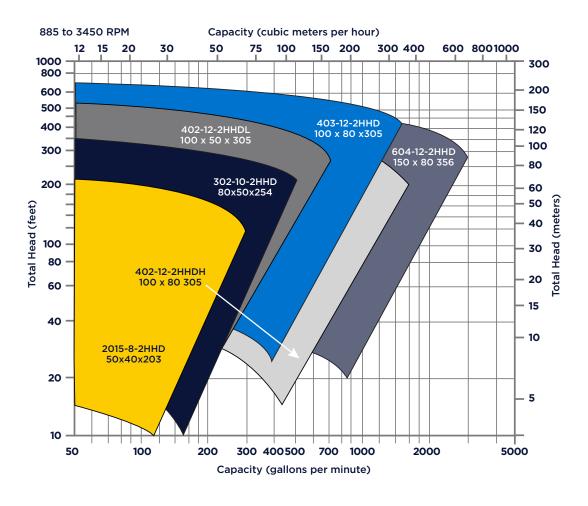
With no impingement device to damage your product and a boundary layer of protection for the pump, the Disc pump effectively eliminates the root cause

of clogging, cavitation, excessive wear and product damage that plague the performance of conventional pumps. Discflo is more reliable and efficient in handling tough application and a lot more cost effective. It simply last longer, requires fewer (if any) repairs and doesn't damage your product.

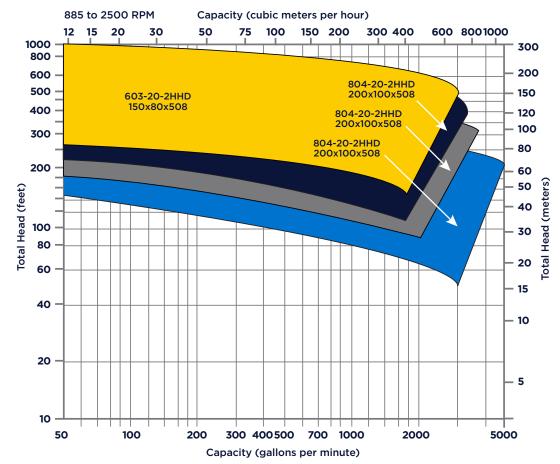




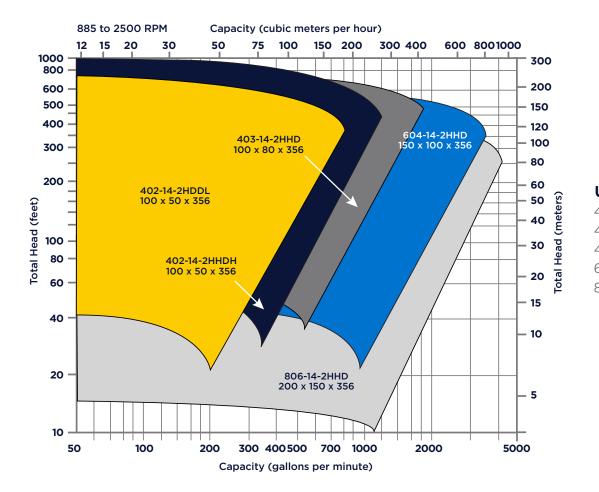




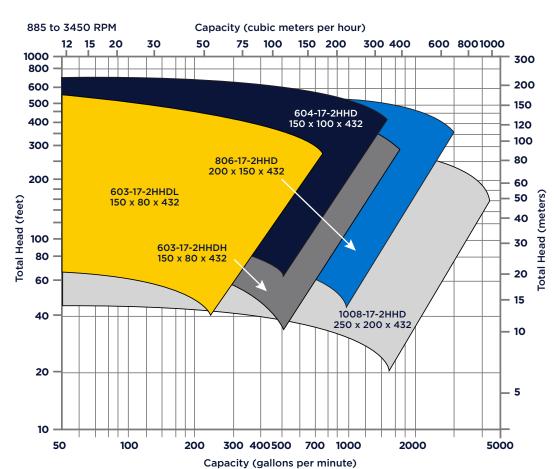
US Models 2015-8-2HHD 302-10-2HHD 402-12-2HHDL 402-12-2HHDH 403-12-2HHD 604-12-2HHD



US Models 603-20-2HHD 804-20-2HHD 806-20-2HHD 1006-20-2HHD 1008-20-2HHD



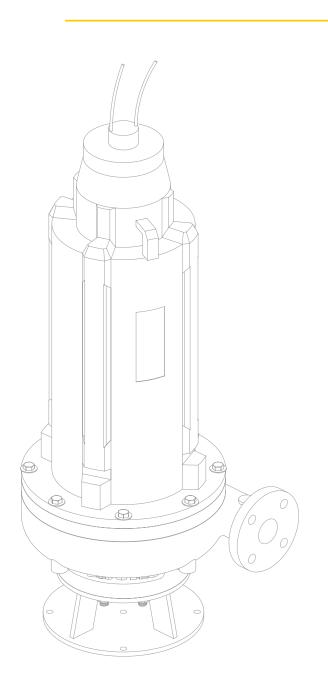
US Models 402-14-2HDDL 402-14-2HDDH 403-14-2HHD 604-14-2HHD 806-14-2HHD



US Models 603-17-2HHDL 604-17-2HHD 804-17-2HHDH 806-17-2HHD

1008-17-2HHD

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SERVED MANY OF
THE TOP OIL AND
PETROCHEMICAL
COMPANIES IN
THE WORLD



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CHEVRON

CITGO

ENI PETROLEUM

EXXON MOBIL

GΕ

HALLIBURTON

MAERSK

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PETROLEUM

PACIFIC OIL & GAS

PACIFIC RUBIALES

PDVSA

PEMEX

PETROAMAZONAS

REPSOL

SAUDI ARAMCO

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STATOIL

TEXACO

TOTAL





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